

WORLD LEADER IN HUMANOID ROBOTICS AND

RELATIONSHIP-BASED AI



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This presentation contains "forward-looking information" within the meaning of applicable Canadian securities legislation. Generally, forward-looking information can be identified by the use of forward-looking terminology such as "add" or "additional", "advancing", "anticipates" or "does not anticipate", "appears", "believes", "conceptual", "confidence", "continue", "convert" or "convert" or "convertion", "deliver", "demonstrating", "estimates", "encouraging", "expand" or "expanding" or "expansion", "expections", "forecasts", "forward", "goal", "improves", "interease", "intends", "justification", "plans", "potential" or "potentially", "promise", "prospective", "prioritize", "reflects", "robust", "scheduled", "suggesting", "support", "updating", "will be" or "will consider", "work towards", or variations of such words and phrases or state that certain actions, events or results "may", "could", "moight", or "will be taken", "occur", or "be achieved". Forward-looking information includes, but is not limited to, information with respect to: costs of production, expected capital expenditures, operations outlook, demand for the Company's products; expectations regarding the ability to raise capital and grow through acquisitions; statements of intention with respect to the business and operations of the Company, including the proposed going-public transaction; growth within the industry and contributing factors thereto, growth strategy, and other commercial opportunities; foreign exchange rates and currency fluctuations; requirements for additional capital, the Company's capital allocation, expected sources and uses of capital, expansion of the Company's product offerings, trends in research and development expenses and general and administrative expenses, planned expenditures in sales and marketing and research and development activities, and expectations regarding the growth of the Company's customer base, revenue and revenue generation potential. No assurance can be given that these expectations will prove to be co

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## WHO WE ARE

Simulacra owns three subsidiaries that work together to deliver AI-enabled, highly realistic, humanoid robots that improve the human experience through connection, learning and play.

Our next-generation robotics engage consumers with human-like appearance and conversation, with AI built on a database of over 4 million conversational turns and actual human interactions.

The result is relationship-based Al that fosters genuine connection.





## INDUSTRY LEADERS ARE INVESTING IN THE SECTOR

Simulacra offers investors direct access to robotics and Al





Acquired Boston
Dynamics for \$1.1bn.
Launched \$400M AI and
Robotics Institute.



Launched VisionPro in 2023
and announced \$22.6BN in
Al research funding.
Actively integrating Al products in
consumer products.



LG has launched several iterations of its robot for the service industry that is used in restaurants in Japan and the USA.



202 Al startups
acquired since 2016.
Tesla has developed a
humanoid robot to do
human work more
efficiently.



Amazon invested \$40 million in a new 350,000-square-foot robotics innovation hub in, Massachusetts where its robot, Proteus, aims to make human workers around it happy.



## MARKET GROWTH

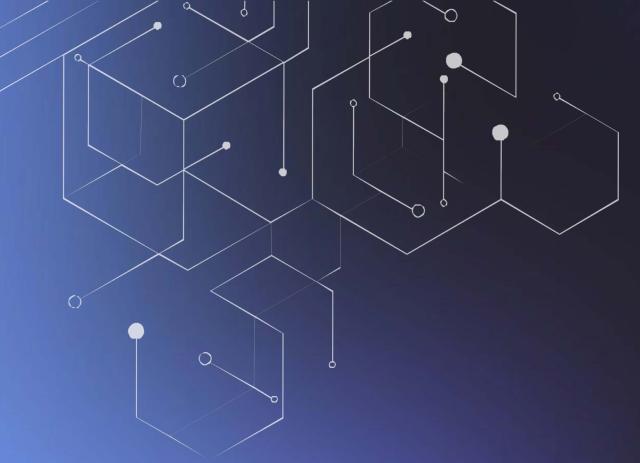
**GLOBAL ROBOTICS MARKET** 

\$ 283.19B

**CAGR** 14.7%

\$ 72.17B in 2023

in 2023



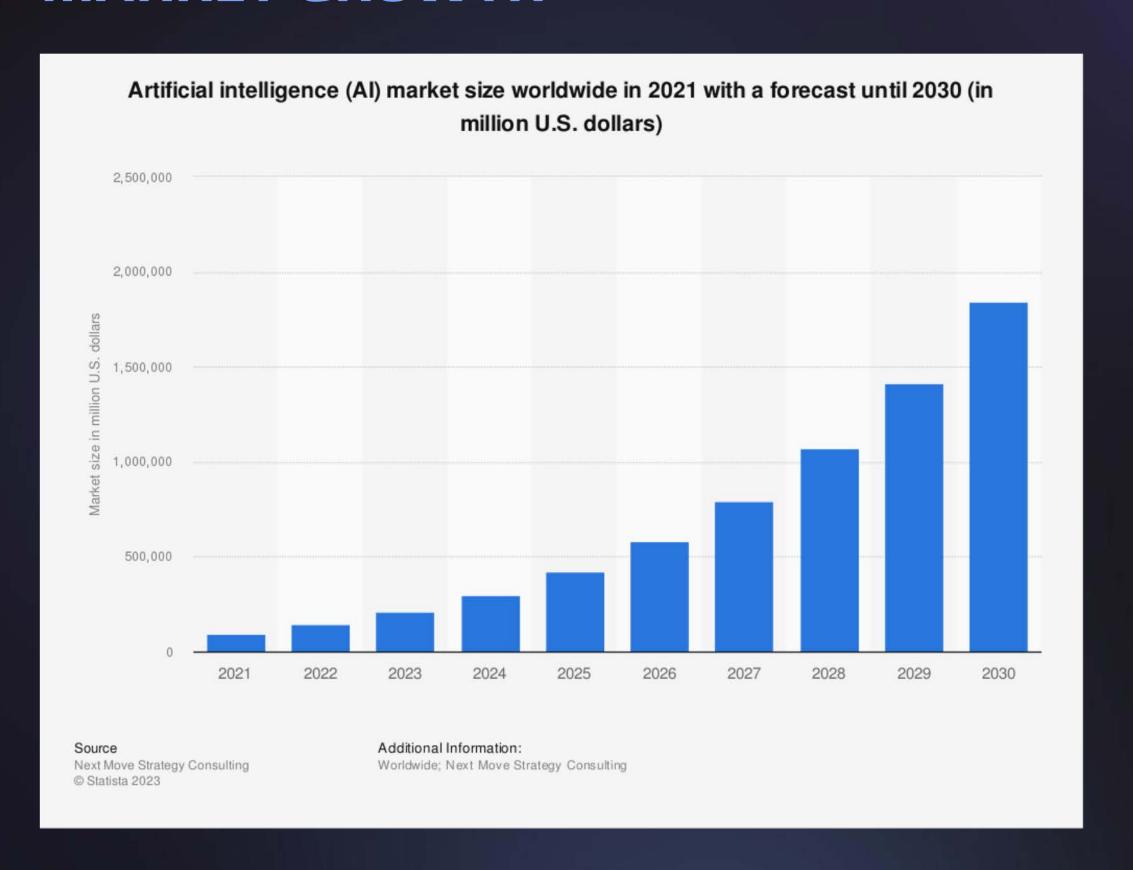
#### **KEY GROWTH DRIVERS**

- · Large investments are recorded in the robotics domain due to increased demand
- Massive adoption of service robot increases consumer comfort level with the category as a whole
- Continuous efforts to reduce expenditure on labour and other human costs

Presedence Research | Robotics Technology Market - Global Industry Analysis 2023



## MARKET GROWTH GLOBAL AI MARKET



#### **KEY GROWTH DRIVERS**

- According to Next Move Strategy
   Consulting, the AI market's value of nearly
   \$100 billion is expected to grow twentyfold
   by 2030, up to nearly two trillion dollars.
- In 2022, the release of ChatGPT 3.0 brought about a new awakening to the possibilities of generative Al.



## **OUR MARKET SIZE**





## **COMPANY STRUCTURE**











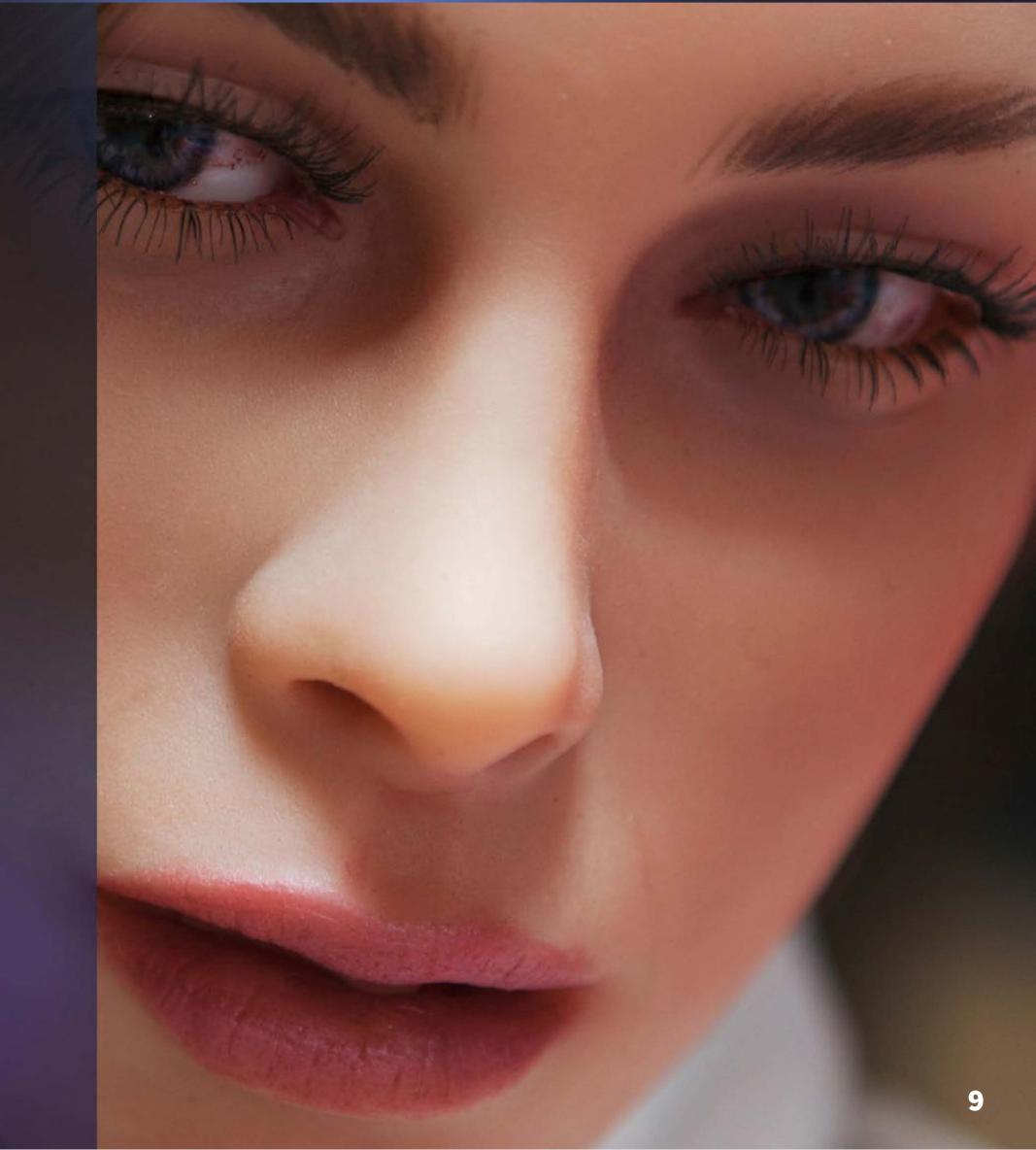




## **ABYSS CREATIONS**

Catering to the adult market, our original business line, Abyss, is the creator of the award-winning RealDoll, one of the world's highest quality and most realistic humanoid dolls, and other highly realistic adult toys.

- 21+ years of experience in the manufacturing of realistic silicone figures
- Proprietary methods, material chemistry and engineering combine to make extraordinarily realistic silicone skin
- Includes the world's first AI-driven sex capable robot companion line, RealDollX
- RealDollX companion app can be enjoyed with or without a robot and runs on a subscription model



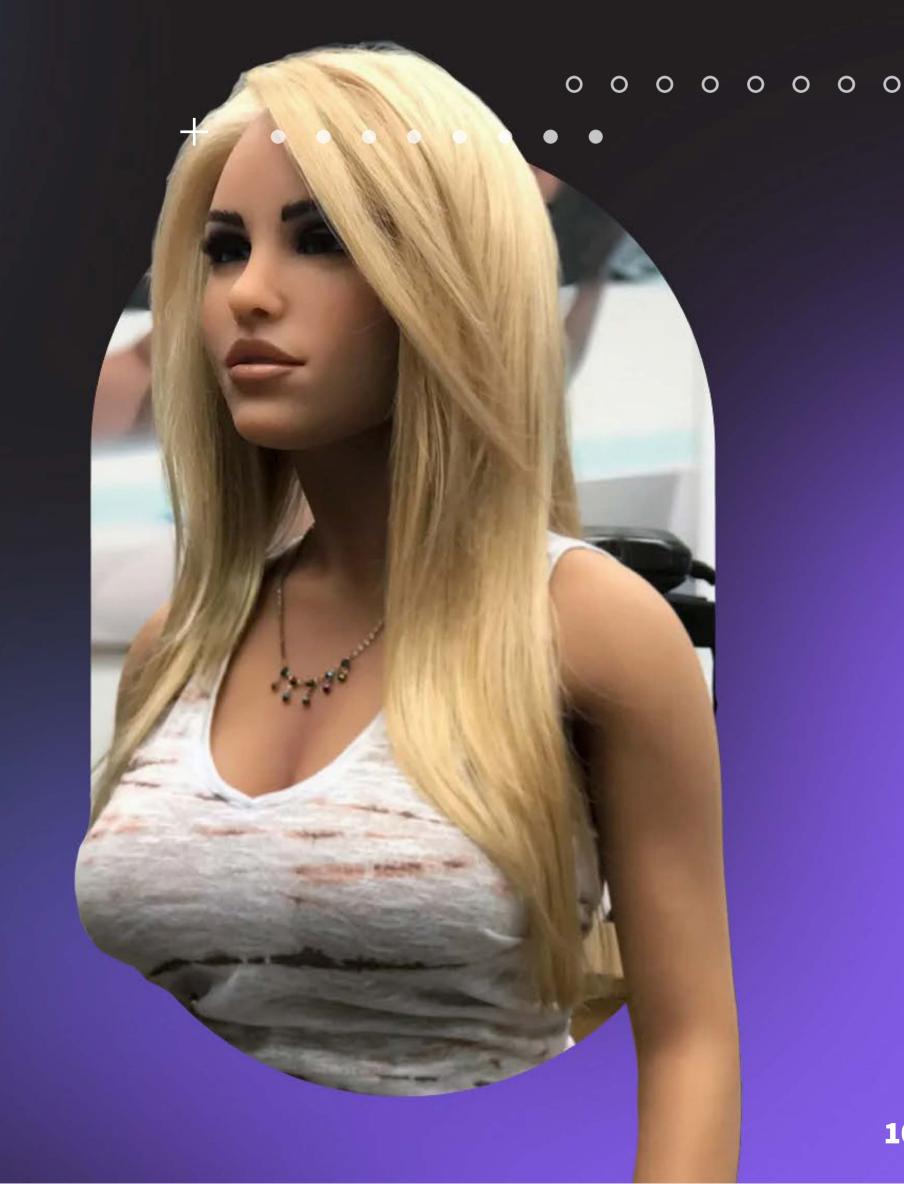


## **ABYSS CREATIONS** CUSTOMERS

- Average cost of an Abyss RealDoll is USD\$9,500
- ~30% of our 5,000+ RealDoll customers are repeat buyers

#### Our customers choose us because:

- They're looking for entertainment and play
- They're seeking companionship
- They've experienced the death of a loved one
- They've felt isolated following a traumatic event





## REALBOTIX

Builds AI models and perfects the mechanics that bring our hyper-realistic dolls to life, allowing for full-body, lifelike robots.



Relationship-based Al system



ChatGPT integration



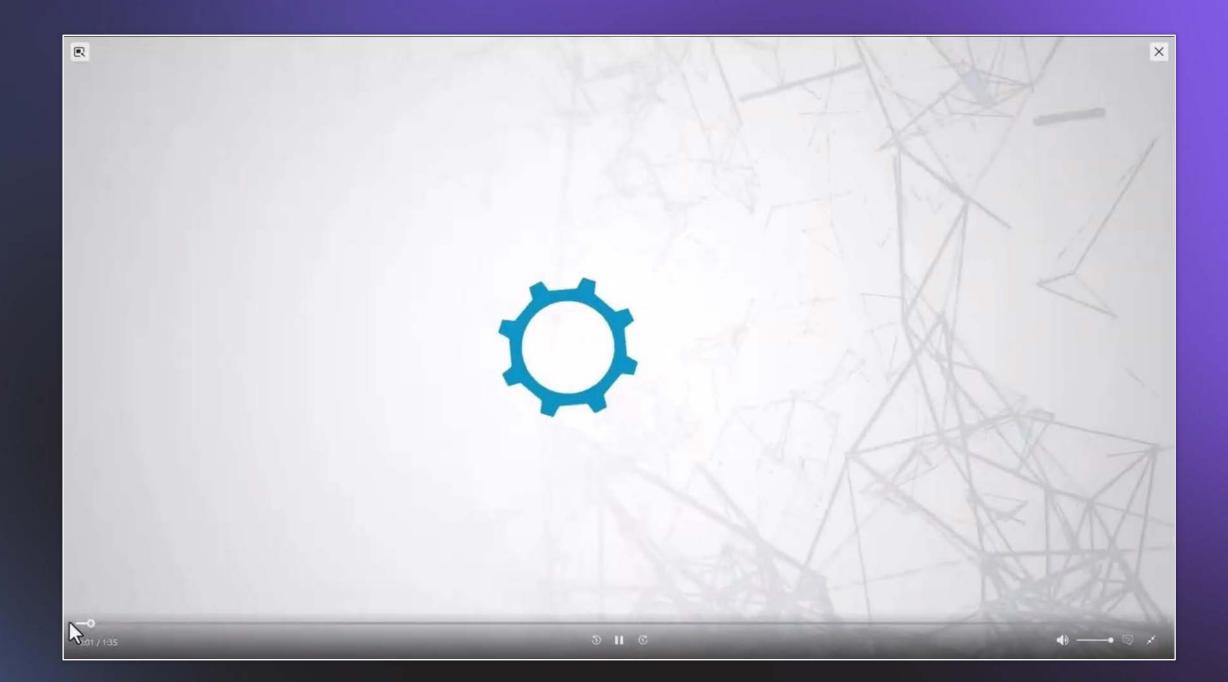
Lifelike facial expressions with 14 moveable points

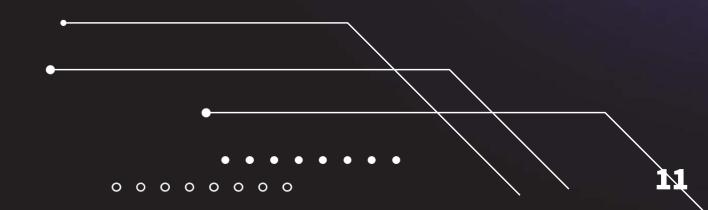


Realistic eyes with micro-cameras and facial tracking



Customizable face that can replicate any human face







## REALBOTIX CUSTOMERS

Average Realbotix robot costs between USD\$25,000 - \$200,000



- Marketing purposes, such as a robot acting as company spokesperson at a tradeshow, or delivering a keynote speech
- 2. Entertainment, such as inclusion in a live show, television or as part of a live experience
- Comedian Whitney Cummings had a Realbotix robotic replica of herself created for her Netflix comedy special





# REALBOTIX AI SUBSCRIPTION-BASED AI COMPANIONSHIP APP

- Build an Al character you can video call
- Unique characters have personalities that can be tweaked
- Characters build memories that are recalled in conversation
- Characters are empathetic, with human reaction
- Broad applications from loneliness, to social coaching for neurodiverse people, to adult entertainment

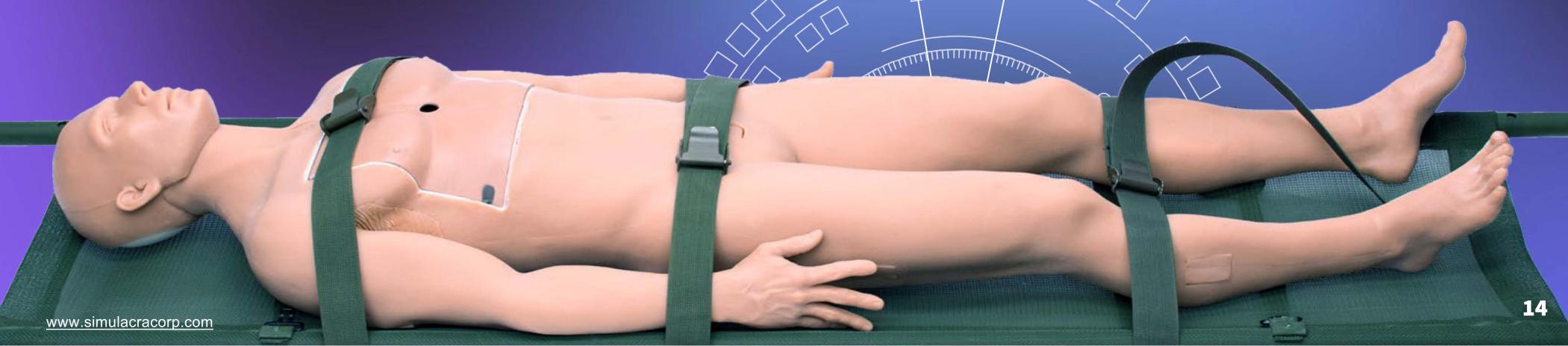
# ANTHROPOMORPHIC FIGURE DYNAMICS (AFD)

AFD builds and deploys custom solutions within healthcare and government.

Separate business unit for easier sales and procurement process within highly regulated industries

Projects under AFD improve human life, such as high-end prosthetics

Leverages humanoid forms from Abyss and the technology from Realbotix to deliver high value, innovative solutions





## **AFD CASE STUDY**

AFD was commissioned to build a lifelike doll for military training purposes as part of a John Hopkins initiative. AFD created an accelerometerloaded, 170lb, life-sized robotic mannequin programmed to collect data that would indicate injury and inform trainers. The mannequin was placed in a conflict zone simulation and soldiers ran test scenarios, removing the doll from danger. Data was analyzed to assess and optimize performance. Learning was accelerated through the use of our dolls given the breadth of data delivered to the team. As a result, better solutions for transporting wounded infantry were developed.





## **MEDIA** COVERAGE

Simulacra's innovations have been recognized as industry leading by the world's most trusted media

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**Forbes** 



BUSINESS INSIDER



engadget CNET New York FOX Atlantic Eimes



The SINDEPENDENT







The Guardian



## SIMULACRA AS A POP CULTURE-DRIVER

Simulacra's leadership and products have been the inspiration for leading television and film projects

#### Westworld

consultants

#### **Howard Stern**

featured on his show

#### **Jimmy Kimmel**

dolls included in a comedy sketch

#### Bruce Willis Movie, Surrogates

 consulted and scenes were shot in facilities

### Robert Downey Jr., Age of Al Series

dolls featured

#### Nip/tuck

 consulting and custom doll featured

#### **Katie Couric**

 segment where she had lunch with a robot

#### **Whitney Cummings**

RealDoll used in Netflix comedy special

### Lars and the Real Girl (Ryan Gosling)

 consultant, film based on RealDolls, film features Realdolls





## **TRACTION**



USD\$4,825,547 Revenue in 2022



59% Gross Margin



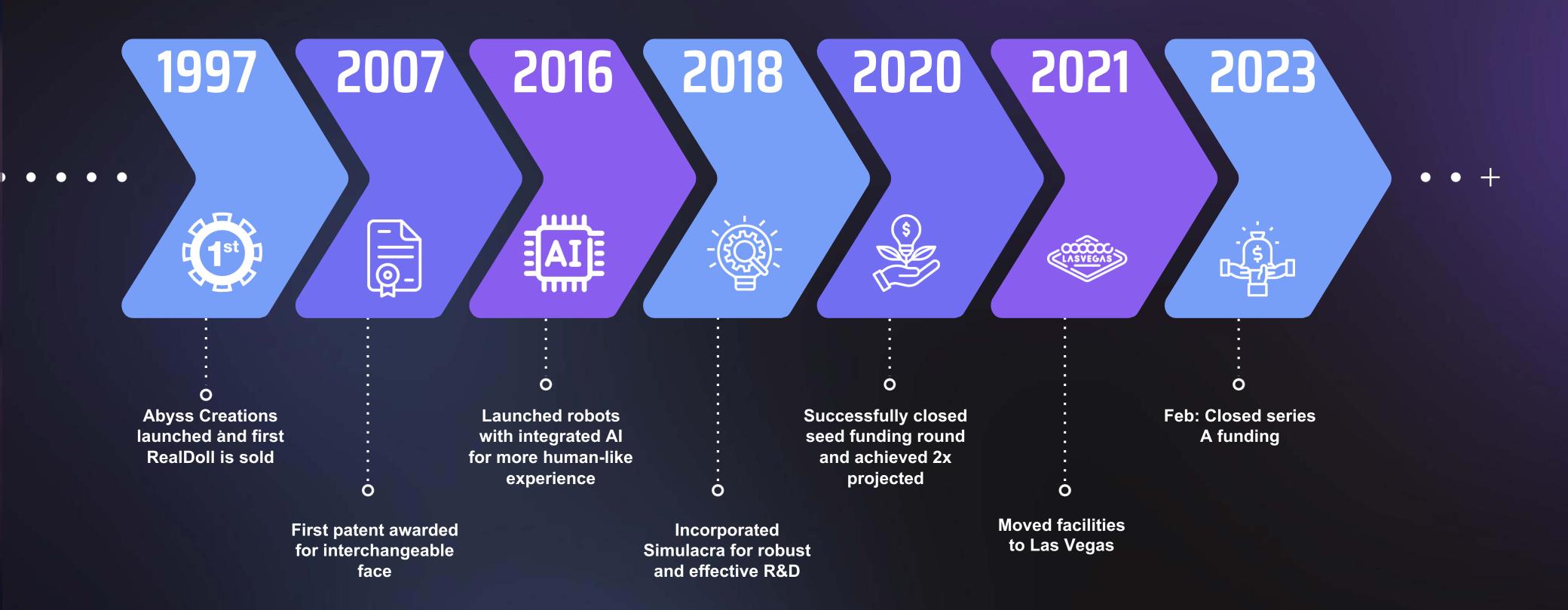
30,000+ Customers



Shipped to 81 countries from Monaco and Switzerland, to New Zealand and Singapore



## **OUR JOURNEY SO FAR**





## IP PORTFOLIO & TRADE SECRETS

- 6 patents
- Several trade secrets related to skin-like material, one of the most realistic in the world
- All manufacturing occurs in the US to protect trade secrets





## **CORE TEAM**



MATTHEW
MCMULLEN
Founder & CEO

Matt's vision and leadership sparked the creation of the world's most recognizable adult doll brand and have driven Simulacra's technological evolution. In 5 years, he bootstrapped Abyss Technologies into a multimillion-dollar company.



MIKE WILSON COO

Michael is a secondgeneration professional artist with 20 years of experience & a degree in Special Effects & Specialized Business. His trade expertise focuses on sculpture, photography, mold making, & product design.



Jonathan Donath CFO

Jonathan's focus from his 20+years in finance lies mainly in technology, where he's helped businesses scale and drive profitable revenue.



SUSAN
PIRZCHALSKI
CTO

A talented expert, Susan possesses more than 20 years of experience engineering & designing rugged, robust, and resilient robots.



DR. KINO
COURSEY
CSO

With his PhD in AI, Dr. Kino is an expert in computer science, focusing on evolutionary and neural technology, Dr. Coursey joined Simulacra after working on Sophia with the Hanson Robotics team.



GUILE
LINDROTH
Director of Al Research

With more than 15 years of experience developing AI chatbots and virtual assistants, Guile drives creation of life-like personalities and emotional responses.



## GROWTH STRATEGY VERTICALS

Leverage technology into billion dollar verticals:

#### **HEALTHCARE**

- Companionship robots in long term care facilities
- Training robots for surgeons, loaded with data collectors
- Therapy robots in mental health facilities

#### **EDUCATION**

- Robotic teacher's assistants
- Al-powered university professors / lecturers
- Robotic tutors

#### **ENTERTAINMENT**

- Robotic greeters at concert venues and retail stores
- Restaurants staffed with robots

#### **ADULT**

Continued development and marketing of RealDollX





## **GROWTH STRATEGY**

#### IMMEDIATE ALLOCATION OF CAPITAL



## PRODUCTION INFRASTRUCTURE

Hire and train new staff

Reduce or eliminate wait times for customers



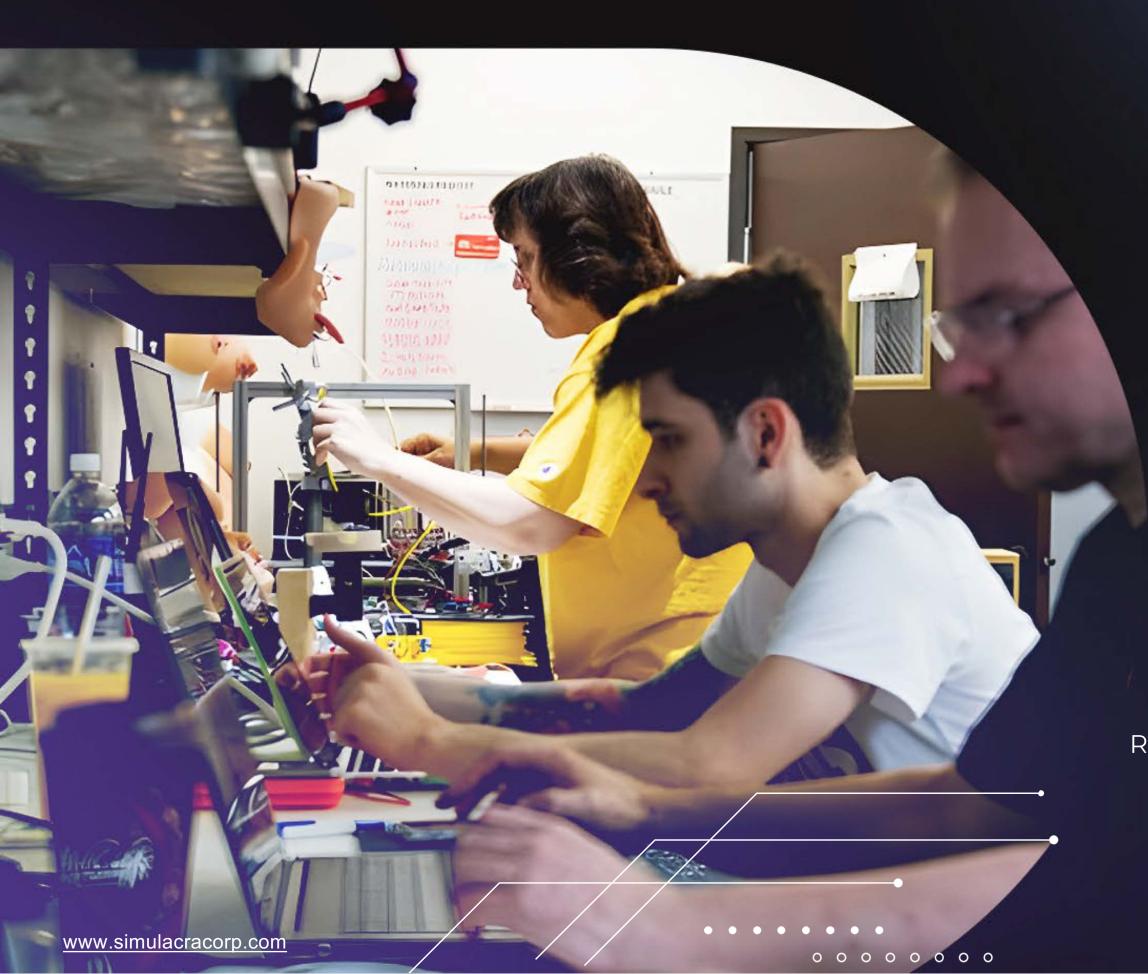
#### **MARKETING**

Find new customers for subsidiaries via increased marketing activities

Explore new distribution channels







## **GROWTH STRATEGY**

#### MID-TERM ALLOCATION OF CAPITAL

## R&D FOR AI AND ROBOTICS

Improve AI and robotic hardware Relaunch subscription-based AI program



## INTERNATIONAL MANUFACTURING

Reduce cost of goods, increase production capacity, scale quickly, and reduce customs costs





## **INVESTOR HIGHLIGHTS**



Opportunity in the explosive sectors of AI and Robotics with proven leaders



Revenue positive business where capital can be efficiently deployed to quickly scale



Track record of success and a loyal customer base, with room for exponential growth



Experienced management team with decades of experience in manufacturing and technology



Humanoid silicon skin,
perfected over 20+ years of
craft and manufacturing, and
protected by trade secrets
and patents, are combined with
bleeding edge AI technology to
deliver a world leading solution



## CONNECT WITH SIMULACRA CORPORATION

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